# Games and Theory Building

Political Science 225 North Dakota State University

### An Introduction to Game Theory

- Game theory is a tool for analyzing strategic situations
- A game is a strategic situation where other people's behavior affects one's ability to obtain goals
- Games are simple models of goal-directed interaction between people

### Why Bother with Game Theory?

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- Strategic decision-making is at the heart of social science
- Provides a coherent theoretical framework
- Encourages logical deductive theorizing
- Generates testable hypotheses
- Highlights counterfactuals

### The Components of a Game

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- Actors
- Strategies
- Payoffs

### Nash Equilibrium

#### Definition

A set of strategies is a Nash equilibrium if each actor pursues a strategy that is a best response to the strategies of the other actors.

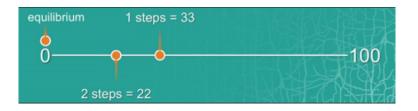
- No actor wants to unilaterally deviate
- Relies on beliefs about the behavior of others
- Not necessarily a situation where everyone does well
- A stable state of affairs

### Nash Equilibrium: Example

- Choose a number from 0 to 100
- Guess closest to  $\frac{2}{3} \times$  average wins

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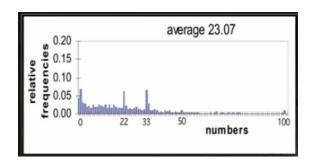
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See http://www.ted.com/talks/colin\_camerer\_neuroscience\_game\_theory\_monkeys.html

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### Normal Form Games

- Payoff matrix
- Strategies on rows and columns
- Payoffs for row player are listed first

		Actor 2	
		Strategy 2A	Strategy 2B
Actor 1	Strategy 1A	P1AA, P2AA	P1AB, P2AB
	Strategy 1B	P1BA, P2BA	P1BB, P2BB

		Alex	
		Boxing	Opera
Sasha	Boxing	10, 5	0, 0
Jasiia	Opera	0, 0	5, 10

		Alex	
		Boxing	Opera
Sasha	Boxing	<b>10</b> , 5	0, 0
Jasiia	Boxing Opera	0, 0	5, 10

		Alex	
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	•		

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# Chicken/Hawk-Dove

		Chuck		
		Swerve	Straight	
Ren	Swerve	Tie, Tie	Lose, Win	
IVEII	Straight	Win, Lose	Crash, Crash	

What's the preference ordering?

### Chicken/Hawk-Dove

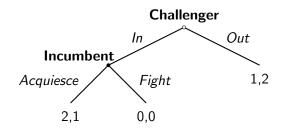
		Chuck		
		Swerve	Straight	
Ren	Swerve	Tie, Tie	Lose, Win	
IVEII	Straight	Win, Lose	Crash, Crash	

What's the preference ordering? Win > Tie > Lose > Crash

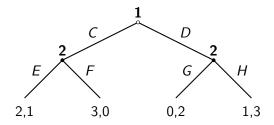
#### The Prisoner's Dilemma

- Actors: two perps
- Strategies: rat or stay quiet
- Payoffs:
  - Cops have enough to put both perps away for 2 years
  - If either perp talks she'll receive a one year sentence reduction
  - If the other person rats on you, you'll get convicted of a second charge that will add 10 years to your sentence

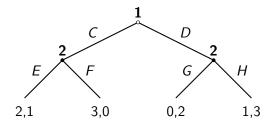
#### **Extensive Form Games**



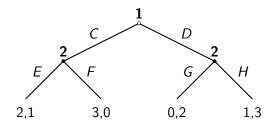
- Players at nodes
- Strategy components on vertices
- Payoffs at terminal nodes
- Strategies are complete sets of actions for each player
- A *subgame* starts at every node



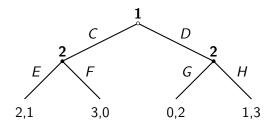
• Player 1 strategy set =



 $\bullet \ \mathsf{Player} \ 1 \ \mathsf{strategy} \ \mathsf{set} = \{\mathsf{C}, \ \mathsf{D}\}$ 

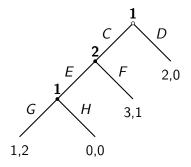


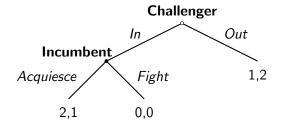
- Player 1 strategy set  $= \{C, D\}$
- Player 2 strategy set =

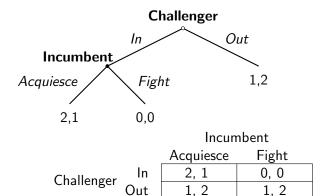


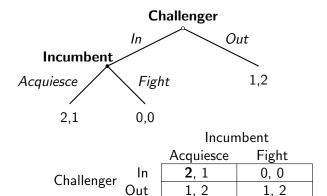
- Player 1 strategy set = {C, D}
- Player 2 strategy set  $= \{EG, EH, FG, FH\}$

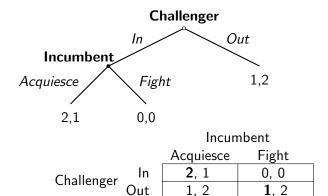
### Extensive Form Games: Multiple Moves

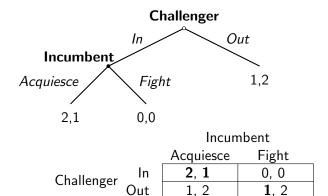


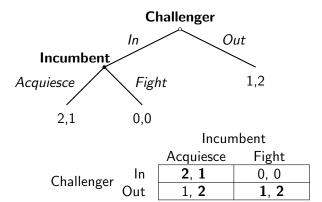




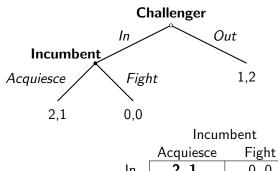






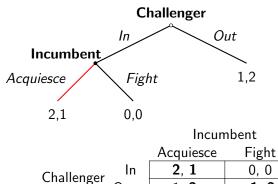


#### Extensive Form Games: Backwards Induction

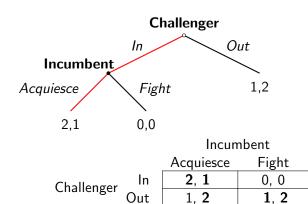


		Acquiesce	Fight
Challenger	In	2, 1	0, 0
	Out	1, <b>2</b>	1, 2

#### Extensive Form Games: Backwards Induction



#### Extensive Form Games: Backwards Induction



# Exit, Voice, and Loyalty

